

## From the Chief Executive

### 'Woolwind' tour of New Zealand for North American premier partners

Wools of New Zealand played host to 12 premier partner retailers, selling agents and designers from the US and Canada during the past week. It was a rigorous travel schedule throughout the North and South Islands, including visits to Banks Peninsula, South Canterbury Woolscourers and Bendigo Station. Insights:

"It's great seeing the different processes as it is like a jigsaw puzzle and the passion New Zealand sheep farmers put into farming is inspirational." Pat and Anna Petruzzelli, Pat's Carpet, California

"The hospitality we received, particularly in Banks Peninsula was a highlight and the scouring process was fascinating! Michael Church, independent selling agent  
"Ok so I almost jumped over a fence to get away from some marauding sheep but I did enjoy seeing the interaction of the dogs with the sheep. Oh, and definitely would vote for the new flag!" Debbie Jones, Sales Associate @ Floor Coverings by CPA, Denver, Colorado  
"I don't think I fully appreciated how physical shearing is and how hard the farmers work. It gives us a new found respect also for counting (drafting) sheep, which looks easy – but isn't." Cary and Lynn Herbert, Banner Carpets, Vancouver BC.

*Visiting Barry's Bay, Bank's Peninsula*



*Hi-vis wool at the Canterbury Wool Scour, Timaru*



## EU Lamb's Wool Contract

### Details as follows:

\$7.50 Kg Clean  
30.0 Micron Maximum  
Good Colour Y-Z 1.0 Maximum  
VM 0.1 Maximum  
Payment terms: 60 days after acceptance into contract.  
Offer expires Wed 16 March.  
Contact your SLO for further details.

## WNZ Stencil

Finally, for those of you who have now received a wool stencil for contracted wool, here's the way to put the stencil on the bale. Hint: it's easier to do before you press and bale the wool! If you haven't got your stencil yet contact your SLO.

Rosstan Mazey



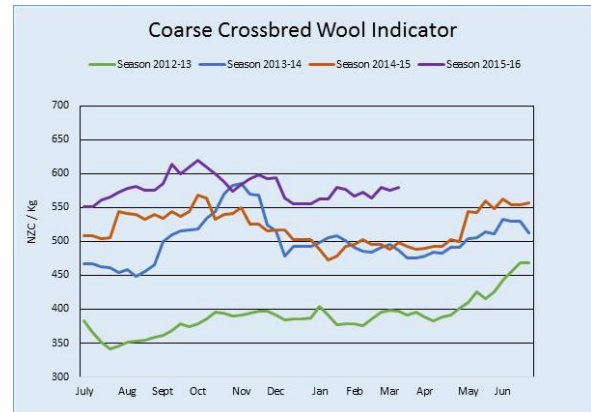
## Market Report – 10 March 2016

The South Island offering of 7,800 bales saw good competition with 88% selling.

Fine Crossbred Fleece and Shears were generally firm to slightly dearer. Coarse Fleece and Shears were also firm to 1.5% stronger.

First Lambs eased between 1-3% as coarser types come onto the market. Long Oddments were firm with good colour short oddments 3-6% dearer.

Next sale on 17th March comprises approximately 11,400 bales from the North Island and 6,800 bales from the South Island. This is the last double selling centre sale for the season.



## Contact Us

Please contact your regional Supplier Liaison Officer (SLO) directly if you wish to discuss anything.

Upper North Island – Jan Ross 021 897 662.  
[jan.ross@woolsnz.com](mailto:jan.ross@woolsnz.com)

Easter North Island – Hannah Coop  
027 390 0483. [hannah.coop@woolsnz.com](mailto:hannah.coop@woolsnz.com)

Lower North Island – Wayne Baxter  
021 529 506. [wayne.baxter@woolsnz.com](mailto:wayne.baxter@woolsnz.com)

Upper South Island – Brent Melville  
021 876 636. [brent.melville@woolsnz.com](mailto:brent.melville@woolsnz.com)

Upper South Island – Julie Graham  
021 876 393. [julie.graham@woolsnz.com](mailto:julie.graham@woolsnz.com)

Lower South Island – Bridget Russell  
027 220 4737. [bridget.russell@woolsnz.com](mailto:bridget.russell@woolsnz.com)

General: 0800 OURWOOL 0800 687 9665

Email: [info.nz@woolsnz.com](mailto:info.nz@woolsnz.com)

[www.ourwool.co.nz](http://www.ourwool.co.nz)